



What Law School Doesn't Teach You...But You Really Need to Know! (Career Guides)

By Kimm Walton

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A successful career isn't a matter of luck. Instead, it depends on knowing exactly what to do and what not to do. In this book, you'll learn hundreds of simple to use strategies, gleaned from conversations with top lawyers and law school administrators nationwide. Learn how to create an outstanding first impression, recover when you make a mistake, handle social events correctly, turn down work without saying "no," ace your research assignments, and negotiate for more money, plus other tips.

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Editorial Review

About the Author

Kimm Walton was born in London, England. She split her childhood between England and the United States. She went to college at Case Western Reserve in Cleveland, Ohio, where she majored in Accounting. When she graduated, the only thing she knew for sure was that accounting was not the career for her.

She went on to law school at Case Western. After graduating without a job, she jumped at the first offer she got, which was to write a book about investing in biotechnology. When that book went on to earn the publisher three million dollars, she decided that perhaps writing was the career for her after all. She created a series of legal study aids that she believed would help law students learn better by making them laugh. Every publisher she approached rejected her idea, saying that law students have no sense of humor. Determined to see her ideas in print, she wrote a business plan, raised a million dollars, and started a publishing company of her own. She lived in her parents' basement, wrote study aids, and got rejected by every law school bookstore in the country. After three years of constant rejection, bookstores finally agreed to give her products a try. Since then, law students nationwide have spent more than twenty-five million dollars on the study aids she created. You may know it - it's Law In A Flash, the flash cards in the yellow boxes.

After selling Law In A Flash, Kimm turned her attention to other writing projects. She has written three books - "Guerrilla Tactics for Getting the Legal Job of Your Dreams," "America's Greatest Places to Work with a Law Degree," and "The Best of the Job Goddess," a collection of her favorite "Dear Job Goddess" columns, which you can find on-line.

She has authored travel articles about Australia and the Caribbean, as well as fourteen feature-length screenplays. In the last four years, she has visited more than a hundred and twenty law schools around the country, and talked to more than twenty thousand law students. In 1999, she took time off from her writing career to get married, and honeymoon in French Polynesia. Last summer, she wrote her latest book, "What Law School Doesn't Teach You ... But You Really Need To Know." It's in bookstores now.

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